

Section 1

Please print and complete all information.

Name _____

Date _____

Management? yes [], no []

Part A Instructions: This is a survey, there are no right or wrong answers. Circle the numbers below which best describe **How you feel you really are** (when not under outside pressure). Mark your responses quickly, as your first impression is usually best.

Scale: 1 = Strongly Disagree, 2 = Somewhat Disagree, 3 = Neither Agree nor Disagree, 4 = Somewhat Agree, 5 = Strongly Agree

1. Self-disciplined	1 2 3 4 5	18. Trustworthy	1 2 3 4 5	35. Indecisive	1 2 3 4 5
2. Daring	1 2 3 4 5	19. Cooperative	1 2 3 4 5	36. Self-assured	1 2 3 4 5
3. Introverted	1 2 3 4 5	20. Thoughtful	1 2 3 4 5	37. Kind-hearted	1 2 3 4 5
4. Aggressive	1 2 3 4 5	21. Perceptive	1 2 3 4 5	38. Organized	1 2 3 4 5
5. Analytical	1 2 3 4 5	22. Cautious	1 2 3 4 5	39. Logical	1 2 3 4 5
6. Perfectionistic	1 2 3 4 5	23. Agreeable	1 2 3 4 5	40. Dependable	1 2 3 4 5
7. Enthusiastic	1 2 3 4 5	24. Shy	1 2 3 4 5	41. Precise	1 2 3 4 5
8. Demanding	1 2 3 4 5	25. Reasoning	1 2 3 4 5	42. Powerful	1 2 3 4 5
9. Original	1 2 3 4 5	26. Spirited	1 2 3 4 5	43. Conscientious	1 2 3 4 5
10. Detailed	1 2 3 4 5	27. Steady	1 2 3 4 5	44. Controlling	1 2 3 4 5
11. Sociable	1 2 3 4 5	28. Creative	1 2 3 4 5	45. Reserved	1 2 3 4 5
12. Specific	1 2 3 4 5	29. Conforming	1 2 3 4 5	46. Commanding	1 2 3 4 5
13. Stick-to-it	1 2 3 4 5	30. Outgoing	1 2 3 4 5	47. Extroverted	1 2 3 4 5
14. Tolerant	1 2 3 4 5	31. Abrupt	1 2 3 4 5	48. Authoritative	1 2 3 4 5
15. Responsible	1 2 3 4 5	32. Upright	1 2 3 4 5	49. Understanding	1 2 3 4 5
16. Compassionate	1 2 3 4 5	33. Pleasant	1 2 3 4 5	50. Efficient	1 2 3 4 5
17. Careless	1 2 3 4 5	34. Visionary	1 2 3 4 5		

Part B New Instructions: Circle the numbers below which best describe **How you act when doing your job**.

Scale: 1 = Strongly Disagree, 2 = Somewhat Disagree, 3 = Neither Agree nor Disagree, 4 = Somewhat Agree, 5 = Strongly Agree

1. Reliable	1 2 3 4 5	18. Communicative	1 2 3 4 5	35. Expressive	1 2 3 4 5
2. Intuitive	1 2 3 4 5	19. Prompt	1 2 3 4 5	36. Accurate	1 2 3 4 5
3. Serious	1 2 3 4 5	20. Rational	1 2 3 4 5	37. Impulsive	1 2 3 4 5
4. Passive	1 2 3 4 5	21. Imaginative	1 2 3 4 5	38. Silent	1 2 3 4 5
5. Peaceful	1 2 3 4 5	22. Stable	1 2 3 4 5	39. Patient	1 2 3 4 5
6. Timid	1 2 3 4 5	23. Direct	1 2 3 4 5	40. Methodical	1 2 3 4 5
7. Nonconforming	1 2 3 4 5	24. Active	1 2 3 4 5	41. Decisive	1 2 3 4 5
8. Verbal	1 2 3 4 5	25. Instinctive	1 2 3 4 5	42. Careful	1 2 3 4 5
9. Thorough	1 2 3 4 5	26. Dominant	1 2 3 4 5	43. Competent	1 2 3 4 5
10. Amiable	1 2 3 4 5	27. Traditional	1 2 3 4 5	44. Flexible	1 2 3 4 5
11. Planful	1 2 3 4 5	28. Assertive	1 2 3 4 5	45. Social	1 2 3 4 5
12. Talkative	1 2 3 4 5	29. Fact-oriented	1 2 3 4 5	46. Easy-going	1 2 3 4 5
13. Gentle	1 2 3 4 5	30. Sympathetic	1 2 3 4 5	47. Dutiful	1 2 3 4 5
14. Systematic	1 2 3 4 5	31. Strong	1 2 3 4 5	48. Hard-driving	1 2 3 4 5
15. Competitive	1 2 3 4 5	32. Persevering	1 2 3 4 5	49. Bold	1 2 3 4 5
16. Conventional	1 2 3 4 5	33. Enduring	1 2 3 4 5	50. Calm	1 2 3 4 5
17. Determined	1 2 3 4 5	34. Striving	1 2 3 4 5		

Please be sure all 100 items are marked.